

# OUARTERLY SERVICES LETTER

# **HIGHLIGHTS**

- Training of Managers:
  Operational Excellence
- Strengthening Capacity of Field Level Staff
- Excel Tools for Efficiency
- Strengthening Ties on the Ground
- Funding Support from the Lenders
- Celebrating Six Years of Growth
- International Yoga Day at WeGrow

# FROM THE DESK OF **CMD**

As we look back on the past few months, my heart is filled with pride and gratitude. Training has become a core part of our growth journey. From Head Office teams to Field Staff, we are committed to continuous learning. Whether it's branch operations, leadership development, or essential tools like MS Excel, each session is delivered with purpose.

Our ties with ESAF and Arohan are now stronger than ever. We also marked our 6th Foundation Day with joy and togetherness, and found a moment of calm and reflection through Yoga.

With every step we take we continue to grow. Thank you all for supporting us and being an integral part of our journey.

### TRAINING OF MANAGERS: OPERATIONAL EXCELLENCE





In April 2025, WeGrow Financial Services Pvt. Ltd. conducted two strategic training sessions aimed at strengthening field leadership and driving business growth.

On April 4th and 5th, a training on Branch Management and Leadership was held for 10 participants, including Branch Managers and Area Managers. It emphasized effective branch operations and leadership.

From April 28th to 30th, a Business Growth Workshop was conducted for another group of 10 key field personnel, including Area and Divisional Managers. The workshop explored performance enhancement strategies for sustainable growth. The interactive discussions concluded with actionable plans and a renewed sense of purpose.

# STRENGTHENING CAPACITY OF FIELD LEVEL STAFF





In May 2025, WeGrow Financial Services Pvt. Ltd. conducted two impactful outstation training programs.

From May 16th to 18th, a three-day residential training was held at the Falakata Training Centre, focusing on Regulatory Issues and Branch Management. 30 field staff, including Area Managers, Branch Managers, and Assistant Branch Managers joined the training. The program concluded with an objective assessment, and all successful participants received certificates of participation.

On May 31st, a one-day training on Regulatory Compliance was organized at the Gobardanga Training Centre for 13 team members, including Area Managers, Branch Managers, and Credit Officers. This session was designed with interactive and experiential methods such as group discussions, storytelling, and Q&A, to make learning engaging and practical.

# **EXCEL TOOLS FOR EFFICIENCY**



On May 31st, WeGrow Financial Services Pvt. Ltd. organized a hands-on upskilling session on Advanced MS Excel for its Head Office team. A total of 15 staff members participated in the session, which was facilitated by our seasoned management professionals.

The session focused on advanced Excel functions essential for data analysis, reporting accuracy, and improving operational efficiency. The training was both comprehensive and practical, empowering participants with critical digital skills to enhance their day-to-day work.

# STRENGTHENING TIES ON THE GROUND





On 20<sup>th</sup> June Mr. K. Paul Thomas, Founder, Managing Director, and CEO of ESAF Small Finance Bank and WeGrow's business correspondent, visited our Shivmandir branch in Darjeeling. During this visit, he engaged with our dedicated staff, took the time to observe branch operations, met our clients and communicated with them. We are honoured by his presence, which has been both inspiring and encouraging for our entire team. His visit reaffirms our commitment to excellence and strengthens our resolve to serve our clients even better.

#### FUNDING SUPPORT FROM THE LENDERS

We are delighted to inform that Arohan Financial Services Ltd. has sanctioned a loan to WeGrow Financial Services Private Ltd. marking a valuable step forward in our journey of growth.

# CELEBRATING SIX YEARS OF GROWTH





On 26th June, WeGrow celebrated it's 6<sup>th</sup> Foundation Day. To mark this special day, our Head Office and Branch Offices came alive with joy and togetherness. The Head Office commemorated the day with cultural performances and heartfelt words from our Chairman & Managing Director. Branch Offices shared heartfelt messages with all for the day. The celebration included cake-cutting ceremony and sweets and snacks were distributed among all staff.

To all our partners and stakeholders, we thank you for walking this path with us. Your trust, support, and belief fuel our purpose. Here's to growing together, always.

#### INTERNATIONAL YOGA DAY AT WEGROW



On 21st June, WeGrow Financial Services Pvt. Ltd. observed International Yoga Day with enthusiasm and mindfulness at the Head Office.

A short presentation was shown highlighting the importance of yoga in modern life especially for busy professionals followed by a live demonstration of simple, effective yoga practices that can be easily managed in the office. The session was well-received by all, creating a moment of calm and collective focus.

At WeGrow, we believe that a healthy body and a peaceful mind are essential to purposeful work. On this special day, we took a pause to reconnect—with ourselves and with each other. Breathe in peace. Breathe out stress.