

Annual Report 2021-22



WeGrow
Financial Services Private Limited

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Optimism is the faith that leads to achievement; Nothing can be done without hope and confidence.

Helen Keller

Directors' Note

The year 2021-22 was a very challenging and hard testing period for the microfinance sector. However, as the year progressed, our resilience power ensured a cautious and gradual recovery from that grave situation. The COVID-19 pandemic outbreak affected globally in a way that made it quite challenging for all companies to strive towards betterment. The economy has gone down for all sections of society, especially for the ones living at the poverty level. As a result, micro-lenders like us have suffered a serious blow whose services depend mostly on cash flow.

From the very beginning, the company followed a good governance strategy. Disbursement amounts are directly transferred to the borrower's bank account in alignment with the Government's policy of digital transactions. We are motivated to help out the poverty-stricken people to make changes in their lives. Since the lockdown terms relaxed a bit during the last year, we started standing by the side of every client and their families to provide with counselling and supplies of health and hygiene kits. This attempt helped us to strengthen the relationship and bonding with our customers.

The extremely good cooperation & hard work of employees and the human resource department made us believe that there is always a silver lining at the end of the tunnel. No matter what we face today we will keep moving forward with the mission we set for the millions of underserved people of our nation. Our workforce has been active without a pause no matter the number of challenges we faced.

WeGrow has already access to modern technology and is determined to be in up-gradation with time and relevancy. Our target is to create a professionally managed financial institution for achieving a healthy mix of social and financial security for underprivileged people by providing them with economic empowerment.

Our stakeholders, partners, and patrons on this short journey have been kind enough to extend their support during this period. WeGrow is specially grateful to State Bank of India, Punjab National Bank & Ananya Finance who have not stopped helping us even during the pandemic. Our motto is to fulfil others' dreams and provide support to the ones who strive to live their lives with self-respect and dignity.

We are determined to expand our operations and branches in different parts of the country. With the support & strong commitment of our hard-working employees as well as their faith in the same objective of the organization, the Board of Directors are confident enough to reach the goal in the succeeding fiscal years. We are extending our utmost and heartfelt gratitude to our lenders and investors for keeping faith in us and for continuing to support us even during such a crucial period.

We aim to provide a better lifestyle for our employees as well as our customers. Even in a crucial time like this, we will not back out from reaching our goals. We will continue our journey in the same way and with the same spirit and determination as before. We immensely express our gratitude to all our lenders comprising mostly public sector Banks, NBFCs and other FIs who have shown trust and confidence on WeGrow throughout the journey so far. We would also like to sincerely acknowledge the contribution of our colleagues and appreciate them from the core of our heart since without whose support and believe in the values in the organization, we could not be able to reach this far.

Board of WeGrow Financial Services Private Limited

About WeGrow

WEGROW FINANCIAL SERVICES PRIVATE LIMITED (CIN U67120WB1989PTC047609) is an NBFC registered with Registrar of Companies, Ministry of Corporate Affairs, Government of India, having its Registered Office at 13 Rishi Bankim Road, Nimta, Kolkata 700049. The date of incorporation is September 20, 1989. The company is also registered with Reserve Bank of India having Registration No. B-05.03201 dated July 10, 2019. It is a Non Deposit Taking Non-banking Financial Institution under Section 45 IA of the Reserve Bank of India Act, 1934. The Authorized Capital of the company is Rs.6.20 crore and the paid-up capital is Rs.5.04 crore.

Vision

To build a financially inclusive society by providing quality financial services and other holistic development initiatives for the underprivileged section.

Mission

To offer reasonable, accessible and affordable financial services to 2,00,000 financially vulnerable population by the year 2025 across the eastern & north eastern states in India in order to enhance their quality of life.

Values

The Values which are enshrined in the ethos of the organization are embodied in the name itself. Expanding the name, we get:

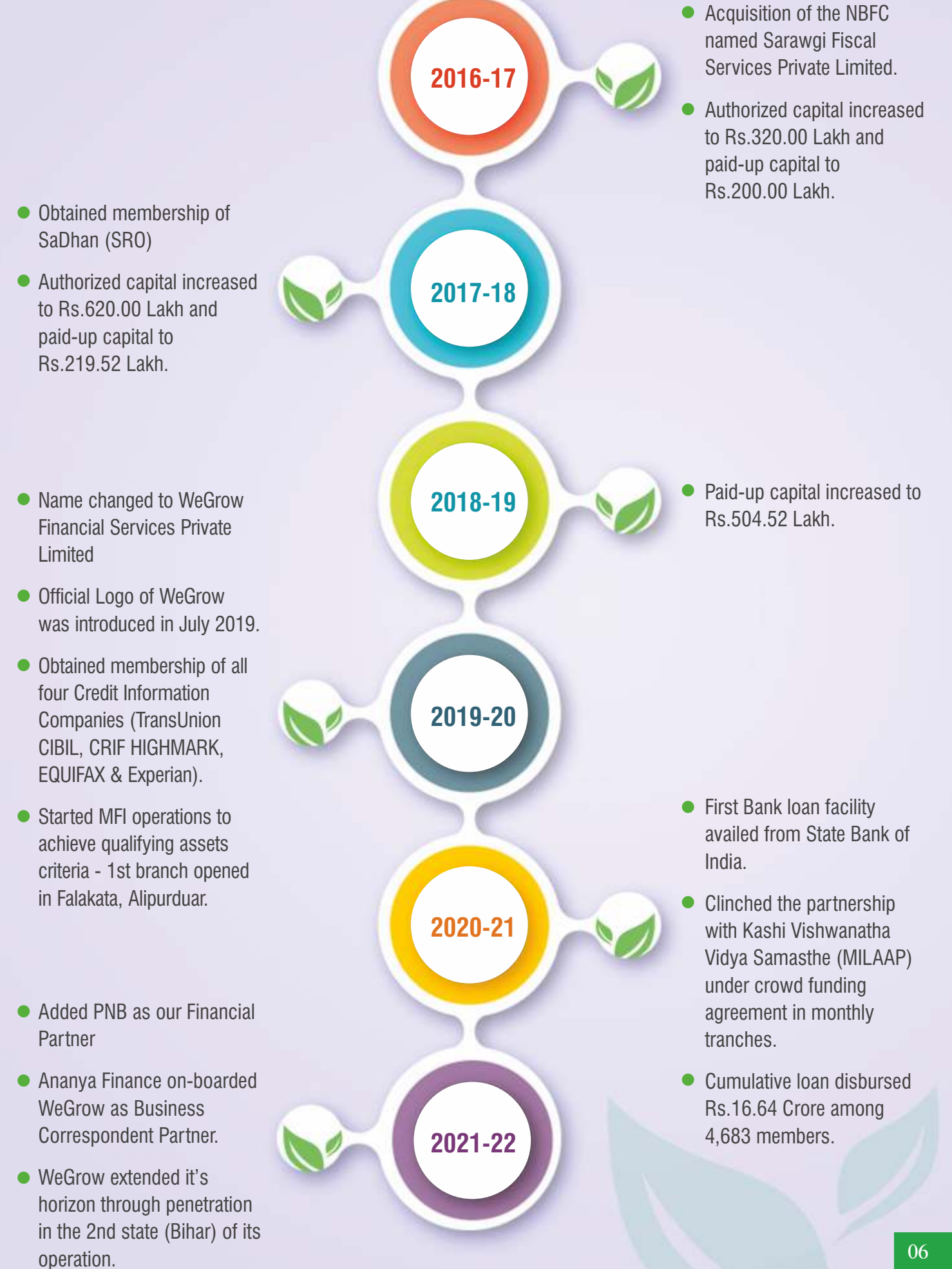
W		Wellbeing of Clients
e		Excellence in Service Delivery
G		Good Governance
r		Responsible Behaviour
O		Openness
W		Work and Grow

Objectives

- **Economic Upgradation** - To facilitate a financially empowered, independent society.
- **Social Development** - To bring about economic self-sufficiency, along with a holistic development in terms of education, health and social dignity through community participation.
- **Need Based Products** - To increase availability of a wider range of micro finance services & improve the ability of underprivileged women for efficient use of such services through knowledge sharing.
- **Skill to Action** - To improve the quality of life of the target population by helping them to translate their livelihood skills into action in a sustainable manner.
- **Equality** - To reduce gender disparity through suitable advocacy strategies.



WeGrow Journey



Board of Directors



C. Ranjan Barai

Mr. C. Ranjan Barai is a postgraduate in Pharmacy, with almost fourteen years of experience in microfinance field. He is a Registered Pharmacist under West Bengal Pharmacy Council vide Pharmacy Act, 1948. In his service in the MFI sector he was involved in many departments right from field operation to Audit & Monitoring, Accounts and Business Development. Prior to joining WeGrow Financial Services Private Limited he had served BJS as a senior management committee member and took part in the major decisions making process of the organization on different strategic planning.

Mrinal Kanti Mandal

Mr. Mrinal Kanti Mandal has over 33 years of experience in development banking. He has retired from NABARD as General Manager. He has a working exposure in six states including Bihar, Jharkhand, Nagaland etc. He was a supervisor in the women empowerment program in Jharkhand. Mr. Mandal played a leadership role in the microcredit program of NABARD in Jharkhand, Nagaland & West Bengal.



Anuradha Gupta

Ms. Anuradha Gupta is a retired Chief General Manager of State Bank of India with over 37 years of banking experience. Ms. Gupta has had the privilege of working in various capacities in Retail Banking, International Banking, Corporate Banking and Wholesale Banking both in India, and in the United States of America. She also worked at West Bengal Infrastructure Development Finance Corporation (WBIDFC) Ltd. Kolkata for 5 years as Head (Credit and Investment). Currently, Ms. Gupta is working at Brickwork Ratings India Pvt. Ltd. - a Credit Rating Company as Director Ratings at their Kolkata office.

Tumpa Das

Ms. Tumpa Das, an MBA, from the University of Sussex has more than 6 years of experience in the microfinance and development sector in Belghoria Janakalyan Samity. Her major skill sets include project management, analysing risk in operational areas, managing and communicating with stakeholders and lenders. She had spearheaded business development through research and identifying new market opportunities, growth areas, potential customers, and lender partnerships, representing the organisation in different public conferences, and convocations. She had also actively participated in budget preparation, and financial products development to increase sustainability.



Rahul Johri

Mr. Rahul Johri is the Chairman of Vector Finance Private Limited and Bargach Finance Private Limited. He provides strategic direction and holds the position of Independent Director in the Board of Directors. In his 29 years of career, Mr. Johri has served very senior leadership roles at Bandhan Bank, DBS Bank, Standard Chartered, ANZ Grindlays Bank and Barclays Bank. He holds a B. Tech degree from IIT - Kharagpur and MBA from XLRI Jamshedpur.

Advisors

Mr. Bishwajit Das

Mr. Bishwajit Das started his journey in 2006 with a vision to contribute to the society through poverty alleviation and women empowerment. His strong leadership led BJS to become an organization having a high level of social reputation. His vast knowledge in Microfinance and Social Development, untiring effort and strong commitment are the key to every stage of the success of BJS mission. Microfinance has been his keen interest area since the beginning of his career, Mr. Das, a Master in Commerce, has a total experience in the arena of more than 30 years. He has work experience in other leading organizations too. Through his long path in microfinance, he has received a good number of training from reputed organizations like – UNITUS (Global Microfinance Accelerator), Access Development Services, ABN AMRO, Planet Finance etc. He has also attended an executive education program in IIM, Bangalore.



Mr. Ashok Ranjan Samal

Mr. Ashok Ranjan Samal, Ex-General Manager of SIDBI, has a career of a development banker with more than 3 decades of professional experience of working with erstwhile IDBI and SIDBI - two premiere development financial institutions of India. Development Finance, including capacity building of stakeholders comprised a core area of his expertise spanning more than 15 years in Executive positions. He was also posted as the General Manager at SIDBI Kolkata for 5 years and during his tenure of service in Kolkata, he was responsible for developing/strengthening Micro Finance activity to augment financial inclusion.

Dr. Ahmed Mushtaque Raza Chowdhury

Dr. Ahmed Mushtaque Raza Chowdhury was the Vice-Chairman of BRAC, one of the world's largest non-governmental organizations. Previously, in BRAC he was the Executive Director, Founding Director of the Research and Evaluation Division and Founding Dean of the James P. Grant School of Public Health at BRAC University. Dr. Chowdhury is also a professor at the Mailman School of Public Health, Columbia University. During 2009-2012, he served as a senior adviser to the Rockefeller Foundation, based in Thailand.



Management Team



C. Ranjan Barai
Director & COO

Mr. Barai is having fourteen years of experience in the Microfinance Industry and he is a postgraduate in Pharmacy. He is also a Registered Pharmacist under West Bengal Pharmacy Council vide Pharmacy Act, 1948. Prior to joining Belghoria Janakalyan Samity (BJS), he was a self-employed businessman and was involved in trading/exporting pharmaceutical items. Though small, he had a business tie-up with Hindustan Unilever Limited. In his service in the MF sector, he was involved in many departments right from field operation to Audit & Monitoring, Accounts and Business Development. Prior to joining WeGrow Financial Services Private Limited as an Executive Director, he was serving BJS as a senior management committee member and took part in the major decision making process of the organization on different strategic planning.



Santanu Sengupta
Internal Auditor

Mr. Sengupta is a goal-orientated professional with high integrity and accountability who has 5 years of experience in microfinance sector. He is an MBA in IT. Prior to joining in microfinance sector, he has worked for 19 years in CARE India, an international development organization, in different managerial capacities and worked in different states as well as HQs. He has a vast experience in financial management including internal audit and administration.



Rathin Das
Accountant

Mr. Das is a dynamic and highly motivated individual with more than 18 years of experience in MF sector. He is an Honours Graduate in Commerce. Prior to joining WeGrow, he has been associated with BJS since the inception of the organisation and was responsible to lead and supervise the Accounts Department. He is currently positioned as Accountant in WeGrow. Mr. Das is very proficient in excel and different accounting softwares. He received trainings from various financial institutions such as M2i, BIRD on Advance Accounting in Tally, Financial Management and Financial Analysis for MFIs.



Sanjoy Chandra Das
DGM Operations

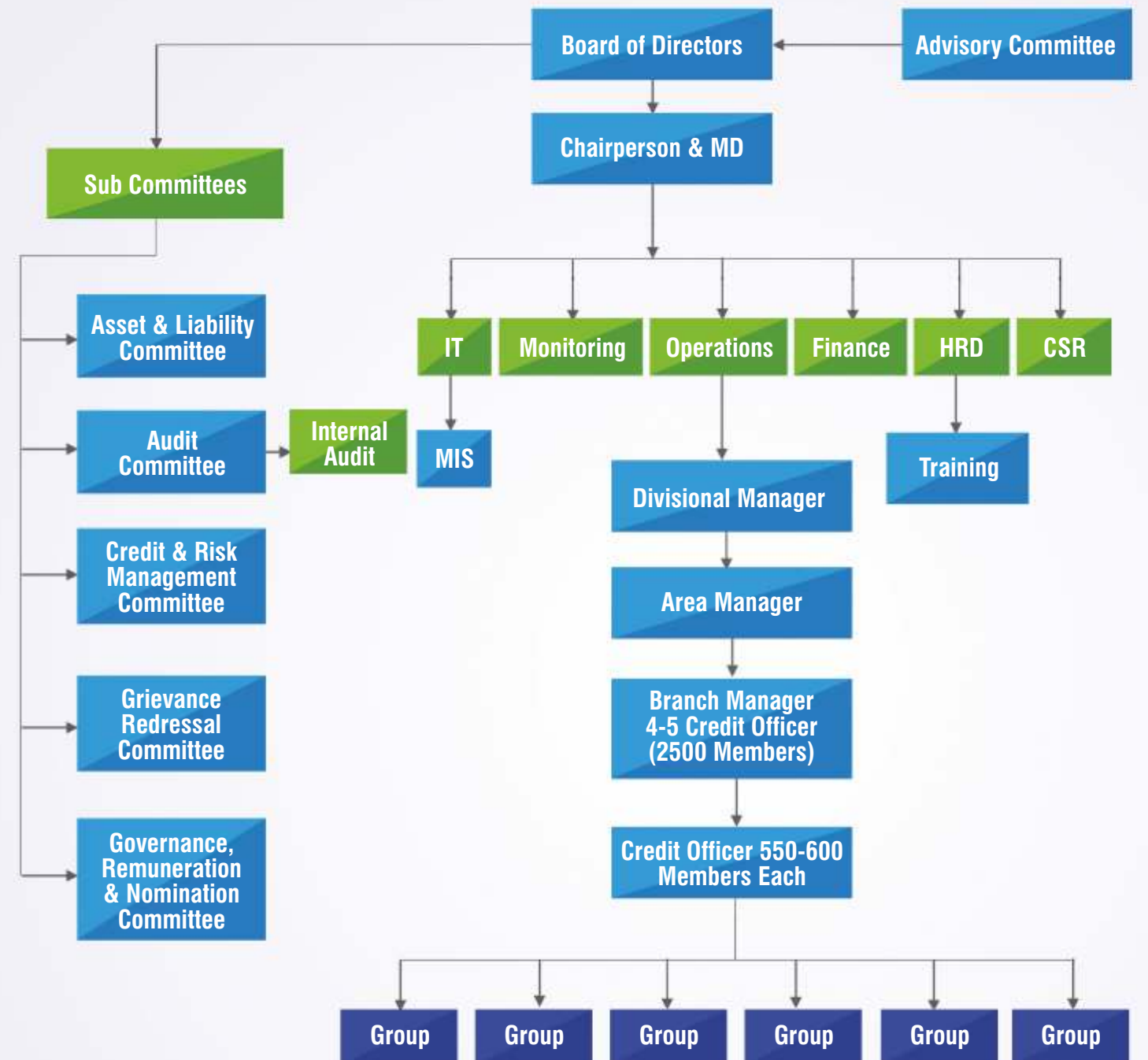
Mr. Das is a goal-driven and flexible person who is an Arts graduate from University of Calcutta. He is associated with WeGrow since last year and has been working as Deputy General Manager, Operations for the organisation. Prior to joining WeGrow Financial Services Private Limited, he worked for sixteen years in Belghoria Janakalyan Samity. He has a rich experience of more than 17 years in the Microfinance sector. He has strong problem solving skills and demonstrated ability to multitask. He has received 'TOT (Training of Trainers)' training organised by AMFI-WB and successfully completed training from BIRD in 'Human Values for Excellence in Organizations' for strengthening the capacity and enrichment of his carriers.



Aparna Paul
MIS Officer

Ms. Paul has five years of experience in the Microfinance and development sector. She has performed her duties at various capacities in the MIS and operations department. She is currently working as MIS Officer in WeGrow. She has pursued her Master's Degree in Political Science. She has participated in various trainings organized by Sa-Dhan, AMFI-WB.

Organogram

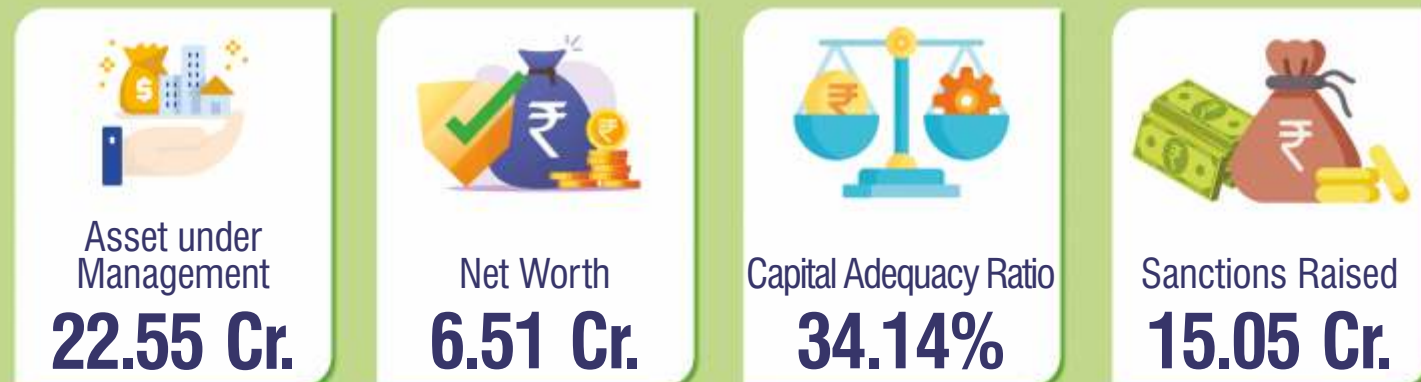


Highlights

Operational Performance



Solvency and Liquidity



Efficiency Ratios

Average Cost of Borrowing 12.77%	Operational Expenses 7.02%	Return on Equity 6.24%
Return on Asset 1.98%	Operational Self Sufficiency 121.84%	Debt to Equity Ratio 2.45%

Comparative Statement

Particulars	As on 31.03.2021	As on 31.03.2022	YoY Growth (%)
Geographical Outreach			
No. of State	1	2	100%
No. of District	3	6	100%
No. of Branch	6	17	183%
Human Resources			
No. of Total Staff	20	57	185%
No. of Credit Officer	10	38	280%
Client Outreach			
No. of Member	4,819	10,756	123%
No. of Borrower	3,630	9,228	154%
Loan Information (Rs. in Cr)			
On-balance sheet Portfolio	8.30	19.23	132%
Off-balance sheet Portfolio	0.00	3.32	-
Gross Loan Portfolio	8.30	22.55	172%
Asset Quality			
PAR > 30 Days (%)	7.55	0.52	-93%
PAR > 60 Days (%)	6.59	0.37	-94%
NPA (i.e. PAR > 90 Days) (%)	3.80	0.27	-93%
On Time Repayment Rate (OTR) (%)	95.28	97.74	2.46%



Industrial Scenario

The microfinance industry in India comprises of different types of players who are delivering financial services such as micro-credits, insurance to the low-income households. Different types of players include NGO MFIs operating as societies, trusts, Section 8 Companies, co-operatives (including banks), public and private sector banks, NBFCs, NBFC-MFIs and SFBs. As the legal and operating procedures are different for each and every entity, regulation has become a vital topic for the microfinance industry over the years. With the banks, NBFCs, NBFC-MFIs, SFBs and other entities engaged in microfinance delivery, RBI has introduced number of policy directives to bring in uniformity and standards in the operating procedures and service delivery processes for maintaining transparency and strengthening customer protection. The emphasis on technology and digitization of processes by MFIs has helped to streamline operations, reduced turnaround time and related costs for serving the target group.

To strengthen the compliance mechanism, RBI has issued several Master Circulars related to microfinance since 2011 which give clear guidelines on Do's and Don'ts for the MF sector. The definition of qualifying assets has helped standardize the targeted outreach in respect to income qualification, loan size, loan exclusions, interest rate regulation and so on. The loan provisioning norms are directed towards maintaining asset quality and hence promoting prudent practices.

As microfinance deals with the under-privileged population who have poor livelihood income, less education and having almost no access to formal banking transactions, the Fair Practice Code guides the various RBI / SRO regulated entities to adhere to a number of customer protection norms to strengthen transparency and fair practices in terms of customer on-boarding, engagement and grievance redressal. As Covid-19 pandemic has impacted all players in this industry, in March 2020 RBI had issued a circular to allow a six-month moratorium to MFI borrowers. As the Covid-19 pandemic also affected the repayments trend of the clients, RBI also issued guidelines for loan loss provisioning for MFIs. In addition to this, the Self-regulatory Organizations (SROs) has also introduced several initiatives for strengthening operational rules, transparency in lending practices, customer grievance redressal and customer / client protection. The Code of Conduct and the Code for Responsible Lending are the two important areas for all the MFIs for an organized practice for self-regulation by following a common set of guidelines.

The microfinance industry also incorporated financial literacy as a part of its operations which ensured transparency and developed confidence in its clients. Thus, financial inclusion has become an inseparable part of microfinance operations for improving the socio-economic status of the under-privileged population of the society.



Outreach and Loan Portfolio

WeGrow started its microfinance operation since September, 2019 and presently the Company is serving 9,228 customers through its 17 branches across six districts in the states of West Bengal and Bihar with the loan outstanding of Rs.22.55 Crores by it's 57 well trained employees.

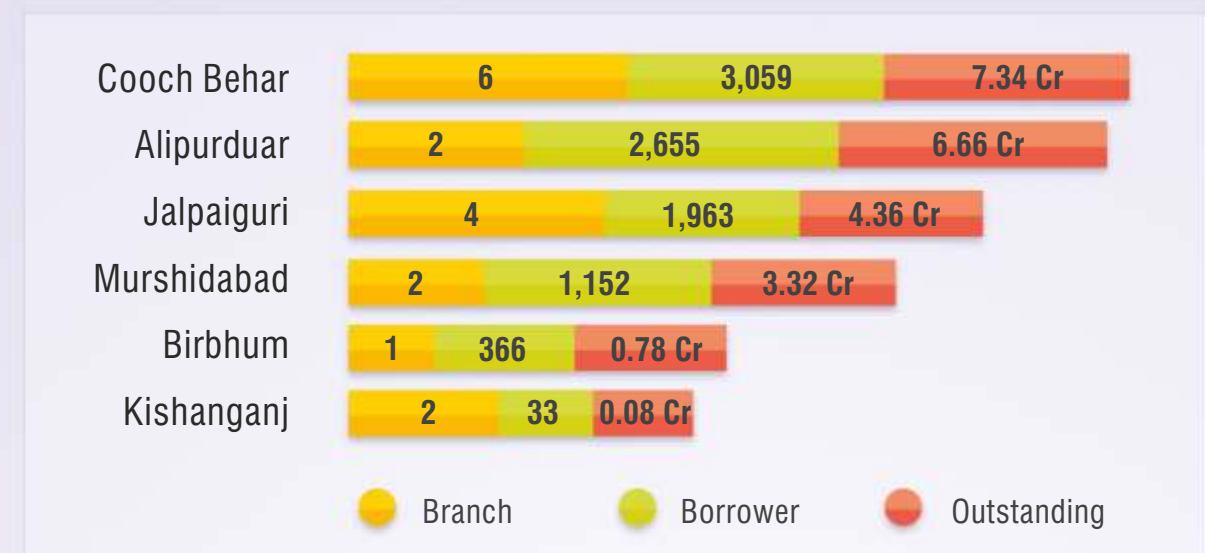
Geographical Spread

Our aim is to spread across through higher number of states in order to increase our size, scale and simultaneously mitigate concentration risk. Within two years of our journey, we have been able to open 15 branches in 5 districts in West Bengal such as Cooch Behar, Alipurduar, Jalpaiguri, Birbhum & Murshidabad and 2 branches in Kishanganj District, Bihar.



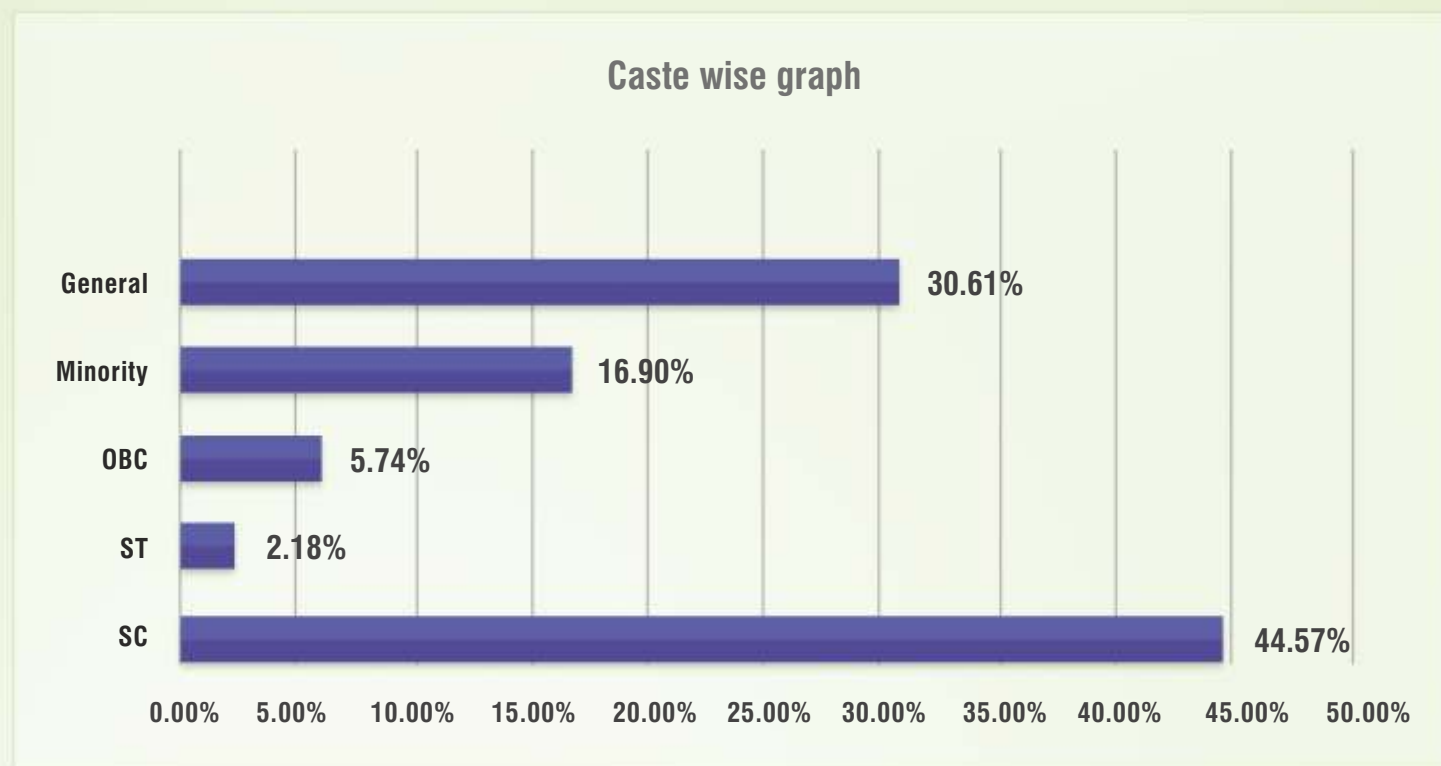
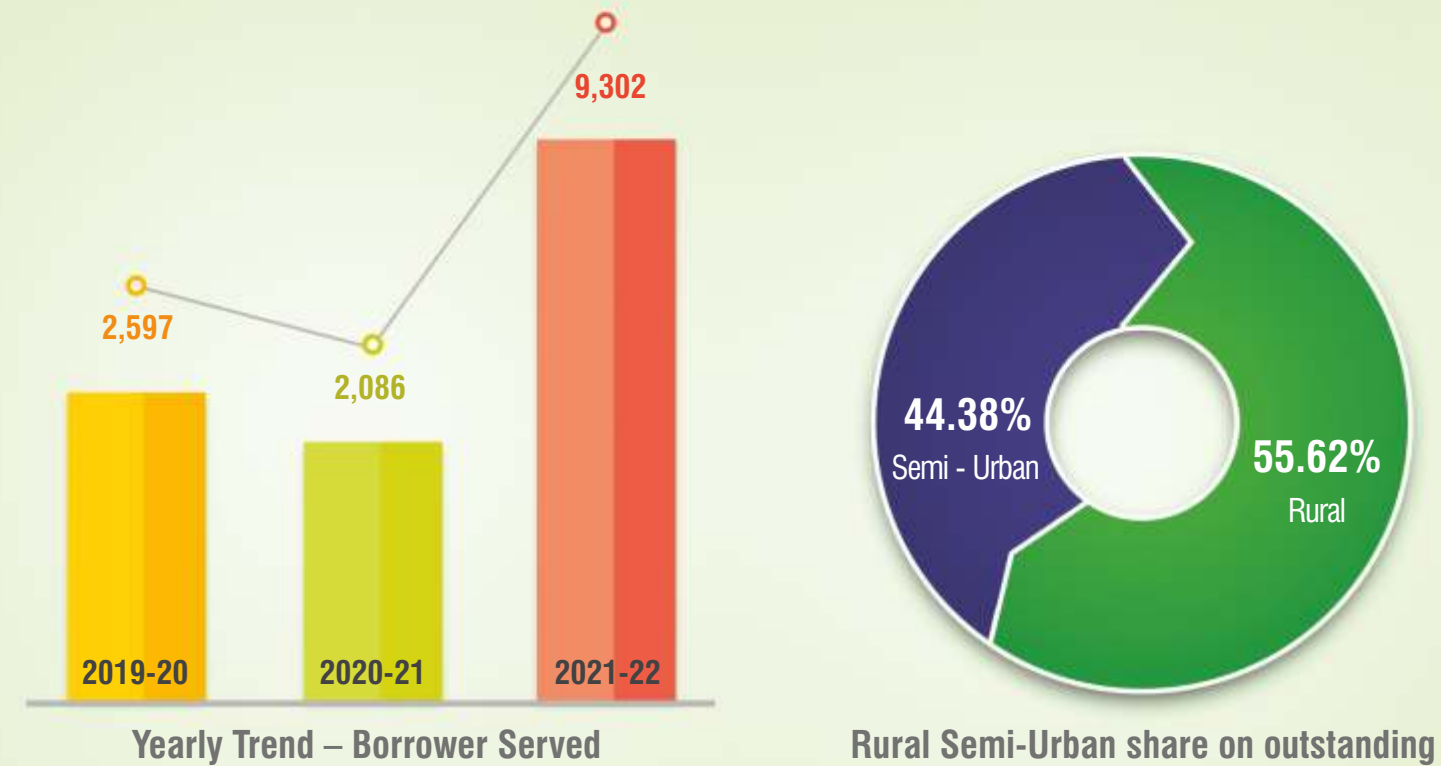
District Wise Proposition

The below graph indicates the district wise branches, borrowers & loan outstanding. Among the districts, Cooch Behar dominates the overall loan portfolio having outstanding of Rs.7.34 Crore with 32.54% share, while Kishanganj District holds the lowest portfolio concentration of 0.37% share as the penetration of our operation in this district have been started very recently.



Client Outreach

The number of cumulative clients served is 13,985 as on March 2022. Client outreach had grown substantially by 154% from 2021 to 2022. The proportion of Rural & Urban clients for the year 2021-22 is 56% & 44% respectively that represents the growth of the company is mostly rural centric. Women clients constitute 100% of total clients. Similarly, Schedule Caste, Schedule Tribe & Minority clients constitute a substantial chunk of 64% of total clients. Focusing on microfinance services towards women SC/ST and minorities, the company has been contributing significantly for the well-being of this section of underprivileged population under the company's financial inclusion agenda.



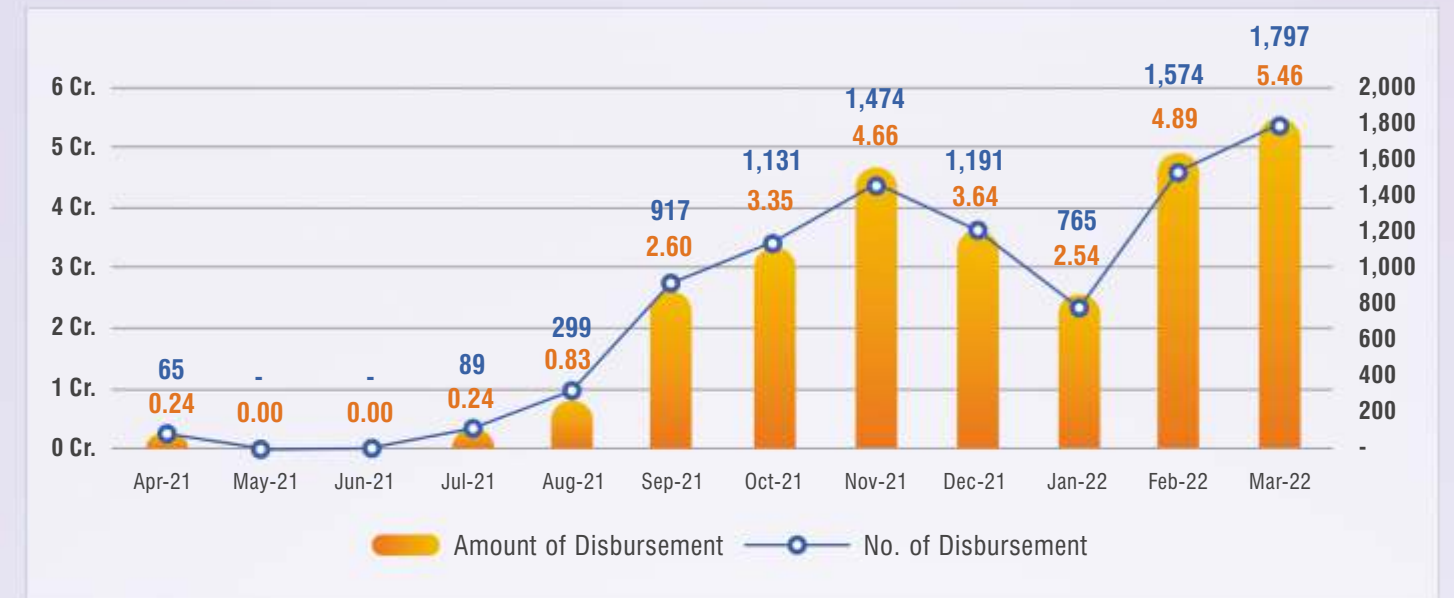
Sector Wise Penetration

The company focused on covering different sectors of trade/activities in rural and semi-urban areas. Following graph represents our penetration in different sectors out of which our most concentration is in Small Business (50.90%) based on the motto of the company to promote small enterprises more in numbers. We have also provided significant number of loans in Agriculture sector (35.14%).



Loan Disbursement

We have served a total number of 9,302 customers with an amount of total Rs.28.46 Crore in the financial year 2021-22. Following is the outline of our monthly disbursement throughout the year.



- In the first four months owing to the outbreak of second wave of COVID-19 the disbursement was very minimum or zero. As soon as the covid situation improved the no. of disbursement started boosting up and remained in growing phase except in the month of January 2022.
- The disbursement was slowed down a little in January 2022 as there was another wave of COVID-19 remained in that period though the impact was not so significant.

Loan Portfolio

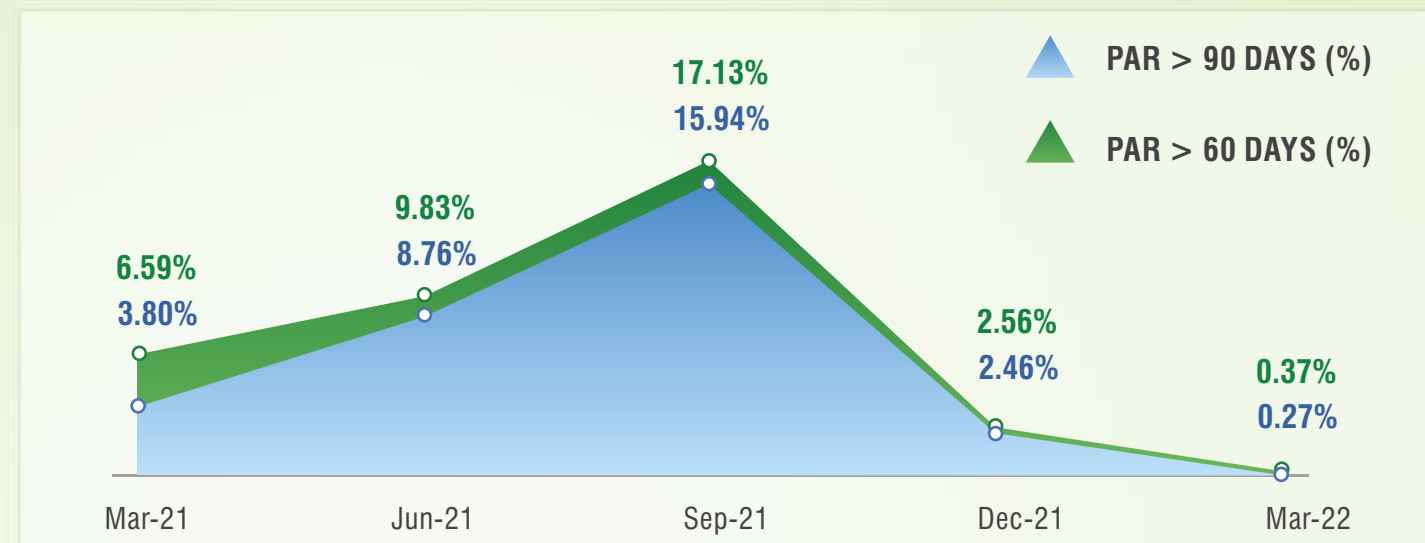
- The growth in portfolio in this financial year is very significant. There is a 172% growth compared to that of 47% in the previous year.
- Out of the portfolio, BC portfolio stood at Rs.3.32 Cr which is 14.73%.
- Average loan size is Rs.24,436/-.
- The portfolio is comprised of revenue generating assets only.
- To build the portfolio we have considered geographical diversification and stepped in Bihar.



Yearly trend of Loan Portfolio

Portfolio Quality

The impact of deadly Covid Pandemic was so enormous that all the sectors were affected badly especially the microfinance sector suffered the most. Even then with our rigorous efforts, close monitoring, supervision and continuous engagement with our customers helped us to improve the portfolio quality remarkably. Portfolio at Risk (PAR) > 60 days improved magnificently from 6.59% to 0.37% over the period March 2021 to March 2022. Our On Time Repayment (OTR) has also been improved constantly and stood at 97.74% as on March 2022.



Quarterly PAR Trends

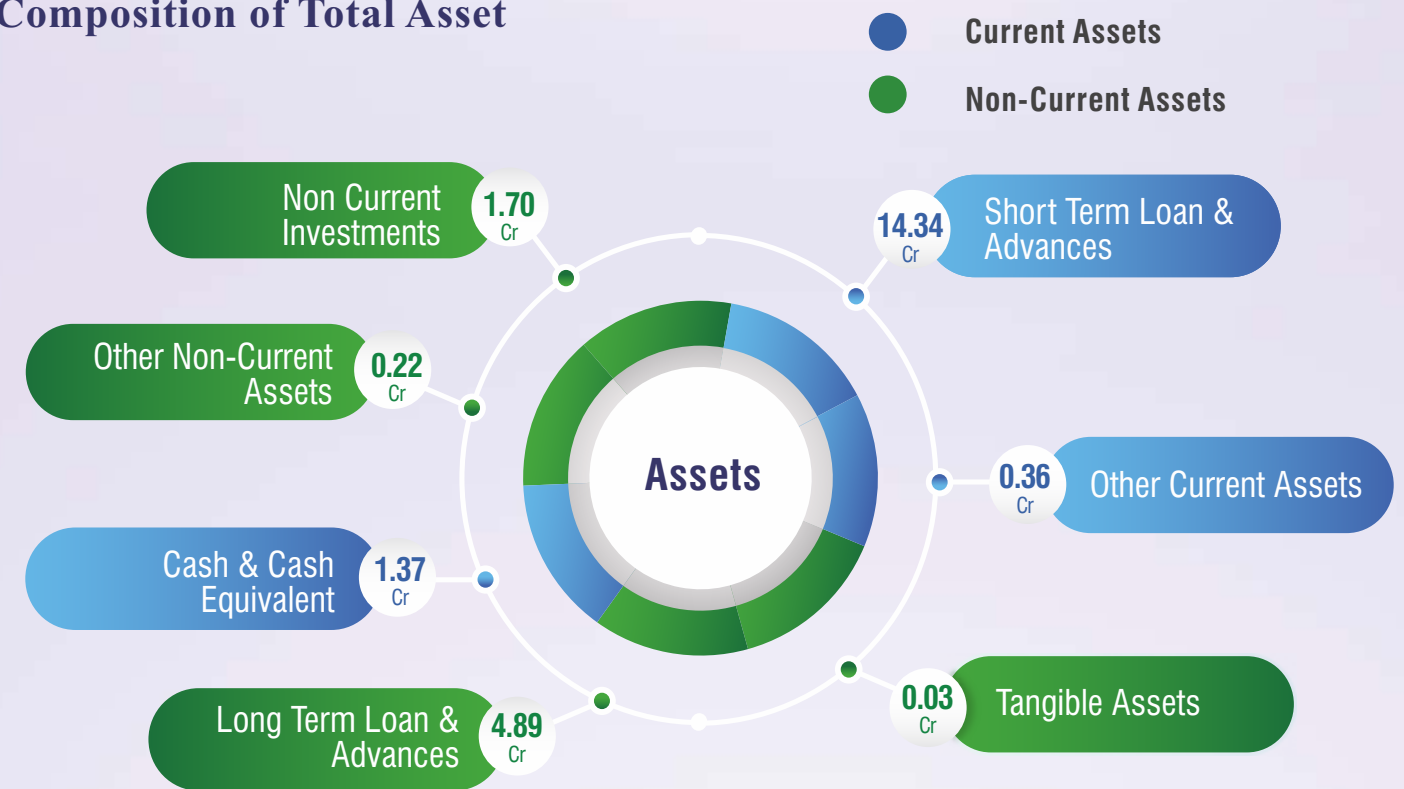
Human Resource

Even with the advent of technology, microfinance service still predominantly depends on human resources for ensuring effective delivery. This year we have recruited 37 employees in various department and the number of total staff stands at 57. Out of them 75% staffs are engaged in field level operations. For the skill development and capacity building of the employees we provide continuous trainings and workshops. The staff turnover rate is 19%. The management is very keen to take possible measures for the well-being of the employees to improve the retention rate more. The following chart shows the department wise workforce allocation.



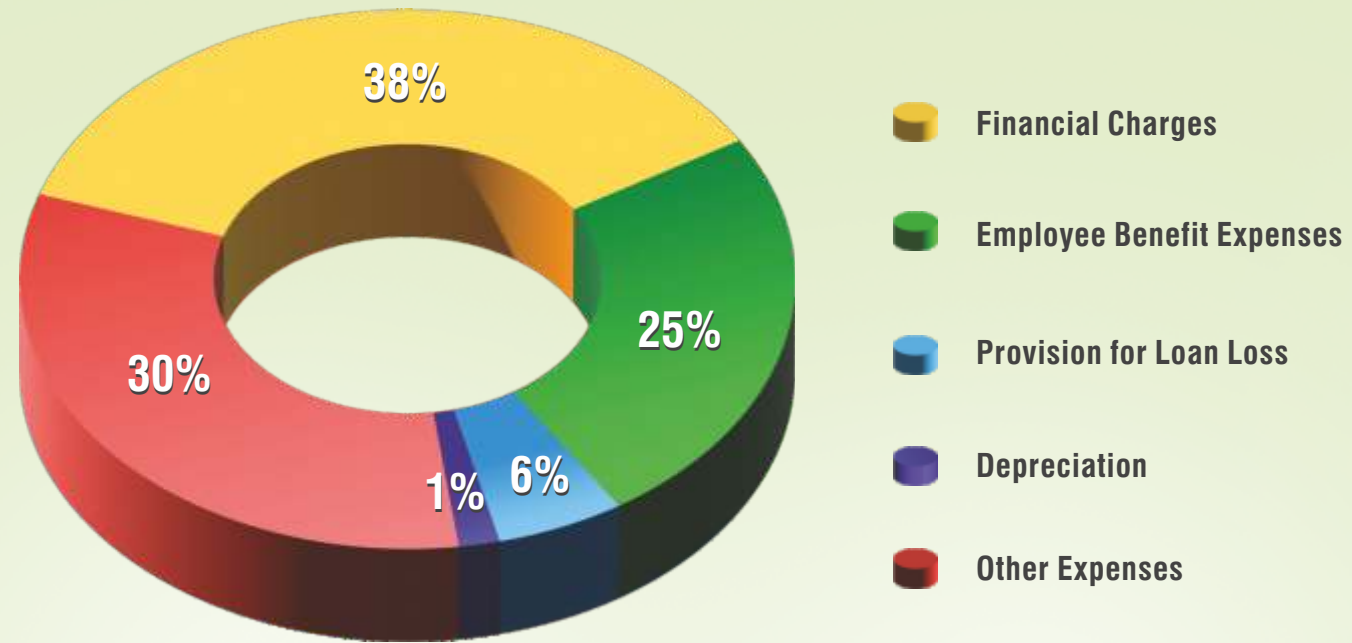
Cost and Revenue

Composition of Total Asset



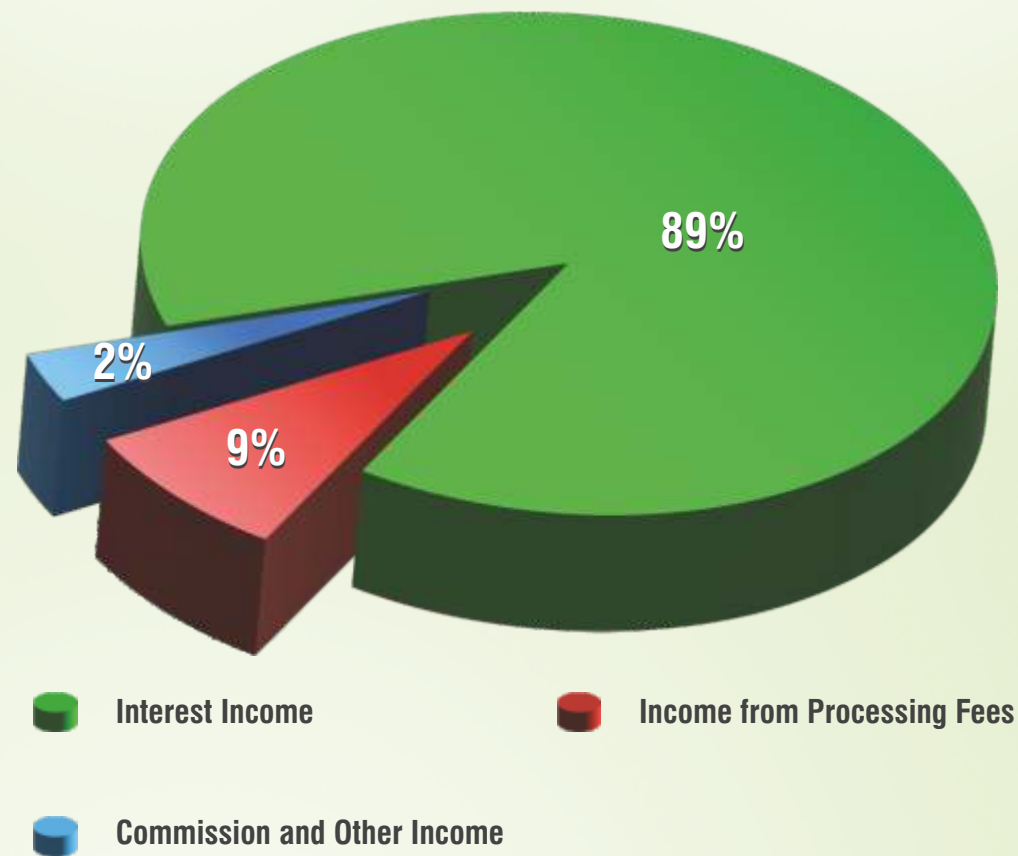
The above chart represents the comparison between Current Assets and Non-Current Assets.

Expenses Graph



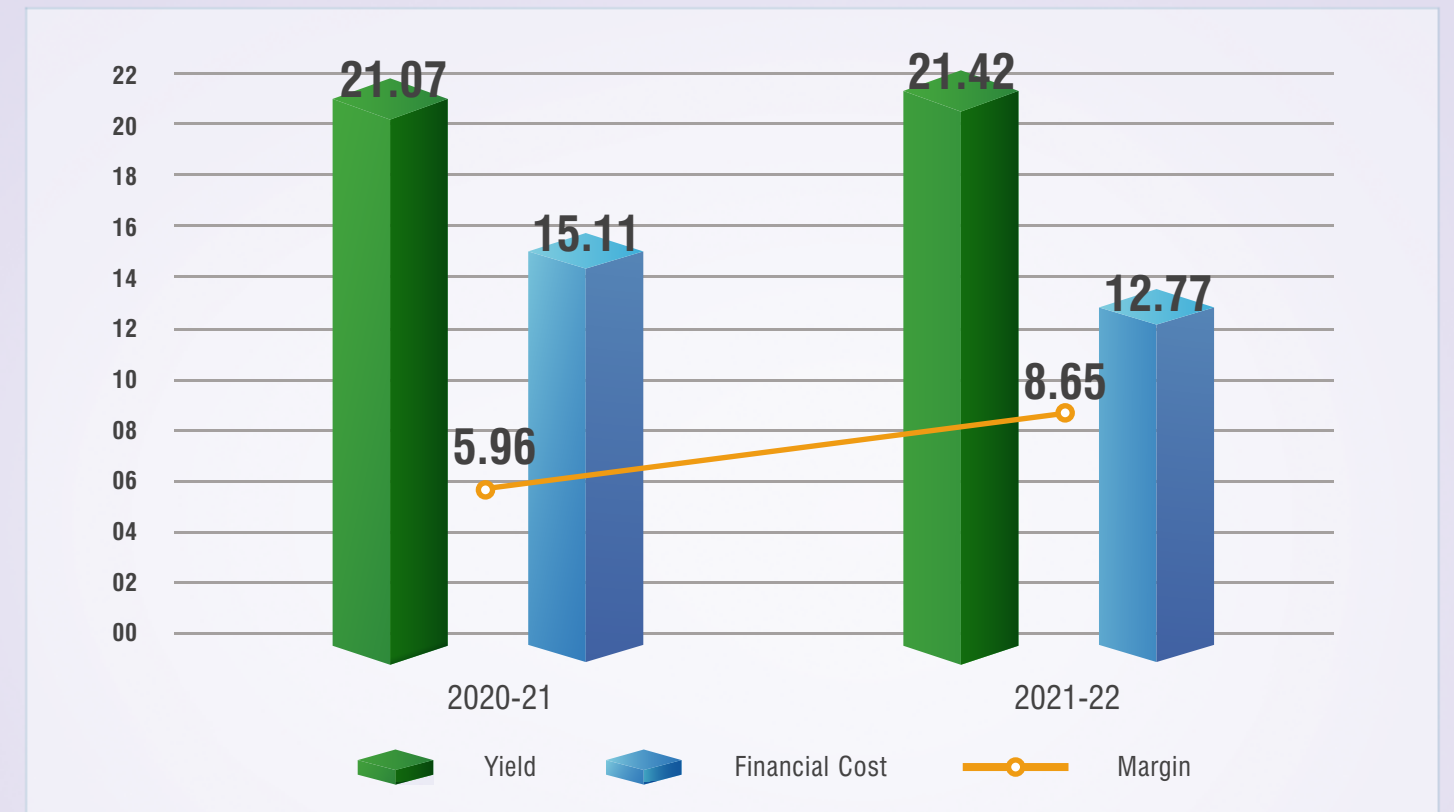
In the expenses graph above, the Financial Charges (38%) is the largest while Depreciation (1%) is the lowest. The Employee Benefit Expenses (25%) is also very significant.

Income Graph



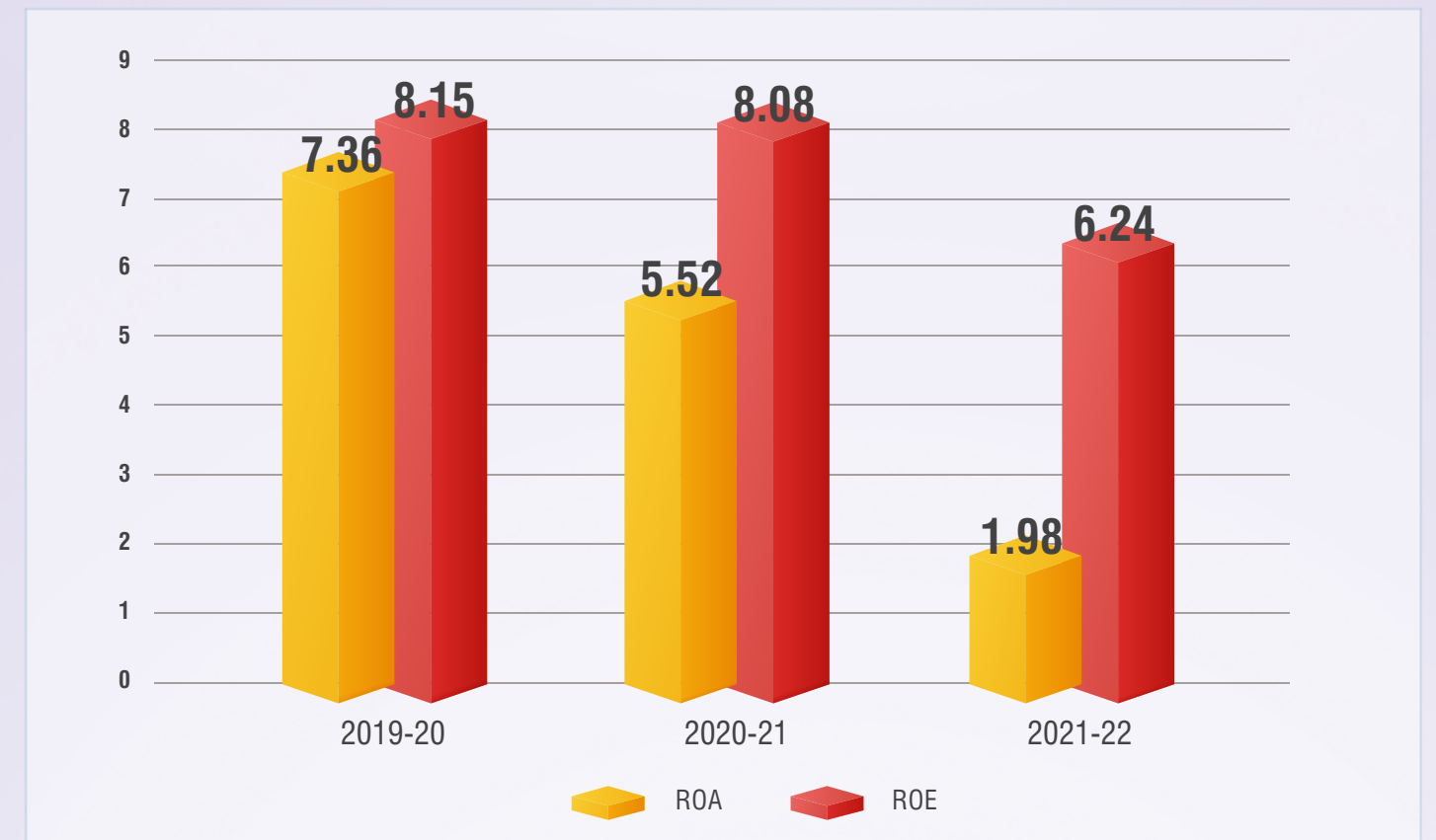
Interest Income (89%) is the largest hold in Income Graph.

Portfolio Yield, Financial Cost & Margin



Portfolio Yield has gradually increased and Financial Cost has been decreased over the last 2 years and that represents a good trend of the financial position of the company.

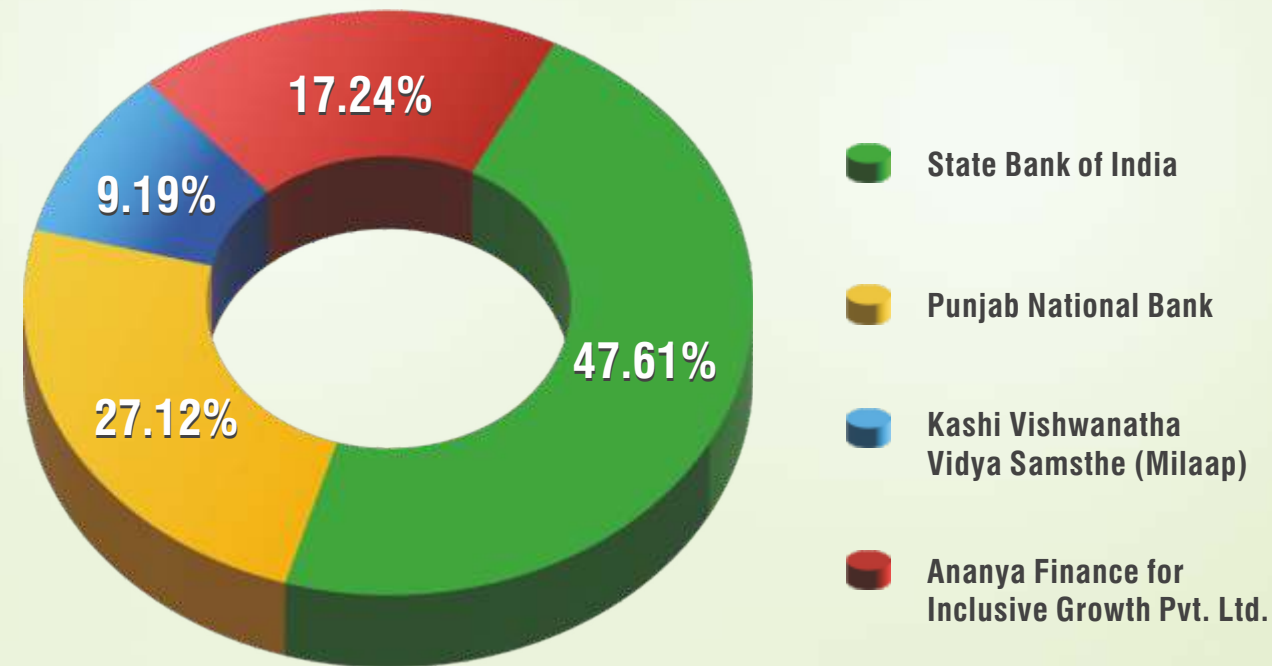
Profitability Ratio



The above graph is showing positions of the Return on Assets and Return on Equity over the last 3 years.

Financial Partners

Name	Amount of Sanction (Rs. in Cr)	Amount Received (Rs. in Cr)	Amount of Outstanding (Rs. in Cr)
State Bank of India	2	2	1.19
State Bank of India	10	8	7.98
Punjab National Bank	5	5	5
Kashi Vishwanatha Vidya Samsthe (Milaap)	2.79	2.79	1.77
Ananya Finance for Inclusive Growth Pvt. Ltd.	5	3.32	3.32
Total	24.79	21.11	19.26



Financial Partners



Success Story

The Story of Sushila Bag

“With strong willpower one can achieve one’s dream” - this is not just a saying; Sushila Bag has made it an example to others. There was nothing but hardship and roadblocks for her in raising her family. Her family of five was struggling to meet the basic livelihood because of poor financial conditions. She wanted to do something to support her family. Some houses in her neighbourhood were making crispy sugar drop candies (Batasa) and were earning reasonably. As this business required a little investment, equipment and could be made in home, this was the most suitable business for her to start with and to meet up the basic requirements for her family.

Keeping this in mind, she approached WeGrow to extend financial support to her and subsequently, WeGrow sanctioned a loan to her to start the business. With this financial support, she started making crispy sugar drop candies (Batasa) in her house. Soon, she started to make profits from the business and started to support her family financially as well. Now, her family is in a better and stable condition. She is very much thankful to WeGrow for the financial support that made her business possible. We also look forward to seeing her grow bigger with the business and will support Sushila in her upcoming journey.



Directors' Report



CIN: U67120WB1989PTC047609
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DIRECTORS' REPORT

To:

The Members,

WEGROW FINANCIAL SERVICES PRIVATE LIMITED

Your Directors are pleased to present the Annual Report of your Company together with the Audited Statement of Accounts and the Auditors' Report for the financial year ended 31st March, 2022.

1. COVID-19 PANDEMIC

The COVID-19 pandemic has developed rapidly into a global crisis since 2020-21. As the pandemic continued in the second year and the Second Wave hit the state at the first quarter of the FY 2021-22 the focus immediately shifted to ensuring the health and well-being of all employees, and on minimizing disruption to services for our entire customer.

2. EXTRACT OF ANNUAL RETURN

The extract of Annual Return in Form No.MGT-9 as required under Section 92 (3) of the Companies Act, 2013 for the financial year ending March 31, 2022 is annexed hereto as Annexure I and forms part of this report.

3. FINANCIAL RESULTS:-

Particulars	Current Year 2021-22 (Amt. in Rs.)	Previous Year 2020-21 (Amt. in Rs.)
Profit Before Interest, Depreciation & Tax	13,157,123.00	86,38,075.00
Less: Finance Cost	82,18,352.00	18,42,774.00
Less: Depreciation & Amortization Expense	1,95,993.00	3,08,700.00
Profit Before Tax	47,42,778.00	64,86,601.00
Less: Income Tax	16,03,400.00	17,47,917.00
Current Tax Relating to Prior years	-	1,040.00
Less: Deferred tax (Asset)/Liability	(7,026.00)	(43,154.00)
Profit After Tax	31,46,404.00	47,80,798.00
Add: Balance as per last Balance Sheet	91,89,090.00	53,67,963.00
Less: Transfer to Reserves	6,29,281.00	9,56,160.00
Add: Adjustment of Income tax of Earlier year	-	(3,511.00)
Profit/(Loss) Carried To Balance Sheet	1,17,06,213.00	91,89,090.00

4. REVIEW OF BUSINESS OPERATIONS AND PERFORMANCE

The company has a profit of Rs.31,46,404.00 during the Current Year 2021-2022 as against Profit of Rs.47,80,798.00 during the Previous Year 2020-2021.

5. MEETINGS OF THE BOARD OF DIRECTORS

During the last FY 2021-22, the Board of Directors of the Company duly met 4 (Four) times on 11/05/2021, 25/09/2021, 03/12/2021 & 19/03/2022 respectively for Board Meeting. The Company

Correspondence Office : AE 601, Sector 1, Salt Lake City, Kolkata 700 064 • Regd. Office : 13 R.B. Road, Nimta, Kolkata 700 049

Directors' Report

has duly complied with the applicable provisions related to notices, minutes and meetings as prescribed under the Companies Act, 2013 and Rules made there under, if any.

Name of Directors	No. of Board Meetings attended
ANURADHA GUPTA	4
SATYA BRATA CHAKRABORTY	2
RAHUL JOHRI	2
MRINAL KANTI MANDAL	4
TUMPA DAS	3
C. RANJAN BARAI	4

MEETING OF THE COMMITTEE MEMBER

During the year ended 31st March, 2022 the Committee members of the following committee duly met.

a) AUDIT COMMITTEE MEETING

During the year ended 31st March, 2022 the Audit Committee meeting duly met 2 (two) times on 08/05/2021 and 19/03/2022 The Company has duly complied with the applicable provisions related to notices, minutes and meetings as prescribed under the Companies Act, 2013 and Rules made there under, if any.

Name of Members	No. of Committee Meetings attended
RAHUL JOHRI	1
MRINAL KANTI MANDAL	2
ANURADHA GUPTA	2

b) GOVERNANCE REMUNERATIONS AND NOMINATIONS COMMITTEE MEETING

During the year ended 31st March, 2022 the Committee meeting duly met 1 (One) time on 25/09/2021. The Company has duly complied with the applicable provisions related to notices, minutes and meetings as prescribed under the Companies Act, 2013 and Rules made there under, if any.

Name of Members	No. of Committee Meetings attended
MRINAL KANTI MANDAL	1
ANURADHA GUPTA	1
C. RANJAN BARAI	1
RAHUL JOHRI	0

c) GRIEVANCE REDRESSAL COMMITTEE

During the year ended 31st March, 2022 the Committee meeting duly met 1 (One) times on 19/03/2022 The Company has duly complied with the applicable provisions related to notices, minutes and meetings as prescribed under the Companies Act, 2013 and Rules made there under, if any.



Directors' Report

Name of Members	No. of Committee Meetings attended
TUMPA DAS	1
ANURADHA GUPTA	1
MRINAL KANTI MANDAL	1

a) CREDIT & RISK MANAGEMENT COMMITTEE

During the year ended 31st March, 2022 the Committee meeting duly met 1 (One) times on 19/03/2022. The Company has duly complied with the applicable provisions related to notices, minutes and meetings as prescribed under the Companies Act, 2013 and Rules made there under, if any.

Name of Members	No. of Committee Meetings attended
C. RANJAN BARAI	1
ANURADHA GUPTA	1
MRINAL KANTI MANDAL	1
RAHUL JOHRI	0

6. DIRECTOR'S RESIGNATION

Mr. Satyabrata Chakraborty resigned on 16.11.2021. In view of the applicable provisions of the Companies Act, 2013, the Company is not mandatorily required to appoint any whole time KMP.

7. SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES

The Company does not have any Subsidiary, Joint Venture or Associate Company.

8. TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

The provisions of section 125(2) of the Companies Act, 2013 do not apply as there was no dividend declared and paid during the year 2021-22.

9. MATERIAL CHANGES AND COMMITMENT, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY OCCURRED BETWEEN THE ENDS OF THE FINANCIAL YEAR TO WHICH THESE FINANCIAL STATEMENTS RELATE AND THE DATE OF REPORT

No material changes and commitments affecting the financial position of the company occurred between the end of the financial year to which these financial statements relate and the date of this report.

10. EXPLANATION OR COMMENTS ON QUALIFICATIONS, RESERVATIONS OR ADVERSE REMARKS OR DISCLAIMERS MADE BY THE AUDITORS AND THE PRACTICING COMPANY SECRETARY IN THEIR REPORTS

There are no qualifications, reservations or adverse remarks made by the Auditors in their Report. The provisions relating to submission of Secretarial Audit Report is not applicable to the Company.

11. LOANS & INVESTMENT

The Company has not given any loan, guarantee or investment covered under the provisions of Section 186 of the Companies Act, 2013.



Directors' Report

12. DISCLOSURE OF RELATED PARTY TRANSACTION

The company has paid Rs. 7,36,800.00 as Director's Remuneration including reimbursement of expenses during the financial year 2021-2022 and also company has paid total Directors' Sitting Fees for Rs.1,17,000/- during the financial year 2021-22.

13. DIVIDEND

No dividend was declared by the company during the financial year 2021-2022.

14. STATUTORY AUDITORS

M/s. K. N. Jain & Co., Chartered Accountants, Kolkata having Firm Reg. No. 319119E, the Statutory Auditors of the Company, will retire at the ensuing Annual General Meeting of the Company and being eligible offer themselves for re-appointment.

The Company has received confirmation from M/s. K. N. Jain & Co., Chartered Accountant, Statutory Auditor to the effect that their proposed appointment, if made would be within the limits prescribed under Section 139 of the Companies Act, 2013. They have confirmed their eligibility and willingness for the next term from the conclusion of ensuing AGM to the conclusion of the next AGM.

All Directors recommend their re-appointment as Statutory Auditors of the Company.

15. GENERAL DISCLOSURES

Mr. Satyabrata Chakraborty director of the company has resigned during the year.

16. DECLARATION OF INDEPENDENT DIRECTORS

As per the Provision of Section 149 of the Companies Act, 2013, the company has appointed Mr. Rahul Johri (DIN No- 08249809) as Independent Director with effect from 25.07.2020.

17. STATUTORY DISCLOSURES

A. Conservation of Energy

The Company's operations are not energy-intensive and as such involve low energy consumption. However, adequate measures will be taken to conserve the consumption of energy in case of involvement of any such activities in future.

B. Technology Absorption

Operations of the company do involve special technology and there was no expenditure on research & development during this financial year.

C. Foreign Exchange Earnings and Outgo

There was no involvement of foreign exchange.

D. Particulars of Employees

None of the employees drawing the remuneration in excess of limits prescribed under the provisions of the Companies Act, 2013.

E. Human Resource Development and Industrial Relations



Directors' Report

The Company has been taking necessary Human Resource Development Initiatives during the year as and when required and has maintained cordial Industrial relations throughout.

18. SHARES

Buy Back of Securities - The Company has not bought back any of its securities during the year under review.

Sweat Equity - The Company has not issued any Sweat Equity Shares during the year under review.

Bonus Shares - No Bonus Shares were issued during the year under review.

Employees Stock Option - The Company has not provided any Stock Option Scheme to the employees.

Right Issue : The Company has not made any Right issue during the year under review.

19. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Companies Act, 2013 the Board of Directors of the Company confirms that-

1. In preparation of the Annual Accounts for the financial year ended 31st March' 2022, the applicable Accounting Standards have been followed along with proper explanations.
2. The Directors have selected such Accounting Policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company, for that period.
3. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
4. The Directors have prepared the Annual Accounts on a Going Concern Basis.
5. The Company being unlisted, sub clause (e) of section 134(3) of the Companies Act, 2013 pertaining to laying down internal financial controls is not applicable to the Company; and
6. The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operative effectively.

20. DEPOSITS

The Company has neither accepted nor renewed any deposit during the year under review.

21. DISCLOSURES UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION & REDRESSAL) ACT, 2013

The Company is committed to provide a safe and conducive work environment to its employees. During the year under review, no case of sexual harassment was reported.

22. DETAILS OF POLICY DEVELOPED AND IMPLEMENTED BY THE COMPANY ON ITS CORPORATE SOCIAL RESPONSIBILITY INITIATIVES



Directors' Report

The Company has not developed and implemented any Corporate Social Responsibility initiatives as the said provisions are not applicable.

23. ADEQUACY OF INTERNAL FINANCIAL CONTROLS SYSTEM OVER FINANCIAL REPORTING

The Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

24. COMPANY'S POLICY RELATING TO DIRECTORS' APPOINTMENT AND DISCHARGE OF THEIR DUTIES

The provisions of Section 178(1) relating to constitution of Nomination and Remuneration Committee are not applicable to the Company and hence the Company has not devised any policy relating to appointment of Directors, payment of Managerial Remuneration, Directors Qualifications, positive attributes, independence of Directors and other related matters as provided under Section 178(3) of the Companies Act, 2013.

25. TRANSFER TO RESERVE

During the year under review the Company has transferred Rs. 6,29,281.00 u/s 45(1C) of the RBI Act to Reserve and Surplus.

25. POST BALANCE SHEET EVENTS

No material changes and commitments affecting the financial position of the Company occurred between the end date of the financial year to which this financial statement relate on the date of this report.

26. GENERAL DISCLOSURE :

The company have applied for changing the category of the company from NBFC-ND to NBFC-MFI under Section 45IA of the Reserve Bank of India Act, 1934 on July 15, 2021 which is under active consideration.

27. ACKNOWLEDGEMENT:

An acknowledgement to all with whose help, co-operation and hard work the Company able to achieve the results.

For and on behalf of the Board of Directors of
WEGROW FINANCIAL SERVICES PRIVATE LIMITED

Place : Kolkata
Date : 25.06.2022


C. Ranjan Barai
Director
DIN - 09008877



Governance

The Company has a broad-based Board of Directors, constituted in compliance with the Section 45-IA of the RBI Act, 1934 and Companies Act, 2013, and in accordance with good corporate governance practices. The Company recognizes and embraces the importance of a diverse Board and strongly believes that a diverse Board will leverage differences in thought, perspective, knowledge, skill, industry experience and age, which will help us retain and maximize our competitive advantage. Our Board comprises of 5 directors, including two Women Directors & one Independent Director.

Board Meeting

During financial year 2021-22 the Board of Directors met four times on May 11, 2021, September 25, 2021, December 03, 2021 & March 19, 2022. The interval between the two meetings was well within the maximum period mentioned under Section 173 of the Companies Act, 2013. The decisions taken by the Board members added great value to company's growth and expansion.



Hon'ble Board of Directors during a Board meeting. Anti-Clockwise members are - Mr. Mrinal Kanti Mondal - Director, Mr. Rahul Johri - Director, Ms. Tumpa Das - Director, Mr. Rajiv Rathi - Compliance officer, Ms. Punam Shaw - MIS officer, Mr. C. Ranjan Barai - Director, Ms. Anuradha Gupta - Director, & Mr. Bishwajit Das - Advisor.

AGM

The Annual General Meeting (AGM) of the Company was held on 24.07.2021. We had to organize the meeting on virtual mode adhering to the COVID-19 protocols. The shareholders and the honourable Directors and Advisors participated in the meeting from different locations. Apart from other points, the appointment of the Director Mr. C. Ranjan Barai was proposed and adopted by the shareholders. There was also an open Question and Answer session where shareholders interacted spontaneously and shared their views on several issues.

EGM

During the Year 2021-22, an Extra-ordinary General Meeting had taken place on October 25, 2021 to pass the resolution for amendment of the Memorandum Of Association as directed by Reserve Bank of India. It was proposed and accepted by the shareholders. In Compliance with the Section 180 (1) (A) of Companies Act, 2013, increase in borrowing power on behalf of the company was approved also.

Committees

For the betterment of operational efficiency; WeGrow management has created 5 committees to help the Board of Directors. The committee meetings are held on a timely interval and have their specific agenda's to deal with.

Committee Name	Constituted with	Chairperson	Dates of Meeting
Audit Committee	Mr. Rahul Johri	Mr. Rahul Johri	May 8, 2021 March 19, 2022
	Ms. Anuradha Gupta		
	Mr. Mrinal Kanti Mandal		
Governance, Remuneration & Nomination Committee	Ms. Anuradha Gupta	Ms. Anuradha Gupta	September 25, 2021
	Mr. Rahul Johri		
	Mr. Mrinal Kanti Mondal		
	Mr. C. Ranjan Barai		
Credit & Risk Management Committee	Mr. Anuradha Gupta	Ms. Anuradha Gupta	March 19, 2022
	Mr. Rahul Johri		
	Mr. Mrinal Kanti Mandal		
	Mr. C. Ranjan Barai		
Grievance Redressal Committee	Ms. Tumpa Das	Ms. Anuradha Gupta	March 19, 2022
	Ms. Anuradha Gupta		
	Mr. Mrinal Kanti Mandal		
ALCO Committee	Mr. Rahul Johri	Mr. C. Ranjan Barai	-
	Mr. Mrinal Kanti Mandal		
	Mr. C. Ranjan Barai		

Committees

WeGrow Financial Services Private Limited has implemented its digital platform system in alliance with the State Bank of India where loans are directly disbursed in the bank accounts of the customers. As a part of digital transformation, WeGrow has achieved a remarkable milestone of disbursing 100% of loans through the cashless disbursement automation.

Cashless disbursements reduce the burden of carrying physical cash. It also enables our clients to enrol in the formal banking system, thus eliminating the time and energy required for carrying out cash transactions. Promoting a safe and secure financial environment, our clients can easily withdraw the desired amount from the bank. This also inculcates a saving habit in our clients. The unique technology framework has aided us in achieving the target with minimal errors, in a methodical manner; thus, paving the way for Digital India.

Customer Insurance

WeGrow Financial Services Private Limited has tied up with Life Insurance Corporation of India for its borrowers and co-borrowers in order to protect them against the unseen events. The Credit Life Policy Group Insurance safeguards the interest of both the parties as in case of the unfortunate demise of the client or spouse. The insurance helps them to repay the remaining principal amount and the rest sum assured is directly being paid to the beneficiary by the insurance company. Hence, the family of clientele gets a means in the times of worry and thus avoid indebtedness. WeGrow has its 100% clients insured.

Loan Products

Particulars	Prerona	Ananya
Lending Methodology	Individual (through Group)	Individual (through Group)
Loan Ceiling	Maximum Rs.30,000/- Minimum Rs.5,000/-	Maximum Rs.60,000/- Minimum Rs.31,000/-
Subsequent Increase Amount	Maximum Rs.20,000/- from previous loan amount (depends on evaluation marks)	Maximum Rs.20,000/- from previous loan amount (depends on evaluation marks)
Tenure	1 Year	2 Year
Rate of Interest	25.50% (Effective from 01.05.2022)	25.50% (Effective from 01.05.2022)
Processing Fees	1% on loan amount	1% on loan amount
Insurance Fees	1.008% on loan amount (Borrower+ CO Borrower)	1.91% on loan amount (Borrower+ CO Borrower)
GST	18% on processing fees	18% on processing fees

Latest Update

Update on Point No.26 "General Disclosure" of the Directors' Report – WeGrow Financial Services Private Limited" has been issued "NBFC-MFI" License on July 11, 2022 by Reserve Bank of India. We are very much thankful to the Department of Supervision, Reserve Bank of India for issuing the license as this has opened our horizon to work for the weaker section of the society on a pan-India basis. The Board of Directors and the Management Team of WeGrow humbly recall the contribution and support of all the people involved in this process – namely the shareholders, staff of the organization, Statutory Auditors, Banker and et al.



A Year to Remember for WeGrow

Sanction By PNB

Punjab National Bank has extended their financial support to WeGrow Financial Services Private Limited by sanctioning a Term Loan for an amount of Rs.5.00 crore on 16.09.2021. The loan was sanctioned under the Credit Guarantee Scheme of MFI (CGSMFI) launched by the Govt. of India.



Mr. Ratan Yadav, AGM, MCC Kolkata, Punjab National Bank is handing over the sanction letter to Mr. C. Ranjan Barai, Director, WeGrow Financial Services Private Limited.

Sanction by State Bank of India

State Bank of India continued their financial assistance to WeGrow Financial Services Private Limited and sanctioned a fresh Term Loan for an amount of Rs.10.00 crore on 17.01.2022. WeGrow is deeply thankful to State Bank of India for extending credit facilities and showing their trust to WeGrow.



In the light of this event Mr. Ravindra Kumar Srivastava, DGM, Mr. Rahul J Samanta, AGM, SME Salt Lake Branch & Mr. Brajesh Dubey, AGM, RBO-IV of State Bank of India visited WeGrow Head Office for a discussion on extended financial assistance.

BC Partnership with Ananya Finance

WeGrow Financial Services Private Limited has entered into a Business Correspondence relationship with Ananya Finance for Inclusive Growth Private Limited with a limit of Rs.5.00 crore where WeGrow will source and manage a portfolio of microfinance loans to be extended to SHG members. The agreement was signed on 13.09.2021 by the both parties.



Chief Promoter of WeGrow, Mr. Bishwajit Das is welcoming Mr. Gaurav Gupta, Managing Director, Ananya Finance for Inclusive Growth Private Limited.

Award

In an event organized by AMFI-WB held on the PARK, Kolkata WeGrow received a prestigious award for maintaining a standard growth rate across microfinance sector. WeGrow received the “New Age Fast Growing MFI” award in NBFC/NBFC-MFI category.

Mr. Vinay Kumar Singh, Head of Self-Regulation & Compliance Officer, MFIN is handing over the memento to Mr. C. Ranjan Barai & Ms. Tumpa Das, Directors of WeGrow Financial Services Private Limited. Mr. P Satish – Executive Director, Sa-Dhan and Mr. Anjan Dasgupta – Secretary AMFI-WB are also seen in the picture.



Audited Financials



Independent Auditor's Report

To the Members of
WEGROW FINANCIAL SERVICES PRIVATE LIMITED

Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of **WEGROW FINANCIAL SERVICES PRIVATE LIMITED** ("the Company"), having its registered office at 13, Rishi Bankim Road, Nimta, North 24 Parganas, Kolkata - 700049, which comprise the Balance Sheet as at 31st March, 2022, the Statement of Profit and Loss and statement of cash flow for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the financial statement").

In our opinion and to the best of our information and according to explanation given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair in conformity with the accounting principles generally accepted in India including the Accounting Standards prescribed under section 133 of the Act read with relevant rules issued there under, of the state of affairs of the Company as at March 31, 2022, its profit and its cash flows for the year ended on that date.

Basis for Opinion

We conducted our audit of the financial statement in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statement section of our report. We are independent of the Company in accordance with code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and rules thereunder, and we have fulfilled our other ethical requirements in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statement.

Emphasis of Matter

The Company has written off micro credit portfolio amounting to Rs.3.87 Lakhs which were outstanding more than 365 days as on the reporting date.

Information other than the Financial Statements and Auditor's Report thereon

The Company's Board of Directors is responsible for the preparation of other information. The other information comprise the information included in the management discussion and analysis, Board's report including annexure to Board's Report, Business Responsibility report, Corporate Governance and Shareholder's information, but does not include the financial statement and our auditor's report thereon.

Our opinion on the Financial Statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is



materially inconsistent with the Financial Statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the company's financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from misstatement, due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism through the audit. We also,

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentation, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and operating effectiveness of such controls.



Audited Financials

K. N. Jain & Co.
Chartered Accountants

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Statements, including the disclosures and whether the Financial Statement represents the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatement in the Financial Statement that, individually or in aggregate, makes it probable those economic decisions of a reasonably knowledgeable user of the financial statement may be influenced. We consider quantitative materiality and qualitative factors in (I) planning the scope of our audit work and in evaluating the results of our work; and (II) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A", a statement on the matters specified in the paragraph 3 and 4 of the order, to the extent applicable.
2. No funds have been **advanced or loaned or invested** by the company to or in any other person(s) or entities, including foreign entities ("Intermediaries"), with the understanding that the intermediary shall whether directly or indirectly lend or invest in other persons or entities identified in any manner by or on behalf of the company (Ultimate Beneficiaries) or provide any guarantee, security or the like on behalf of ultimate beneficiaries.

No funds have been **received by the company** from any person(s) or entities including foreign entities ("Funding Parties") with the understanding that such company shall whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the funding party (ultimate beneficiaries) or provide guarantee, security or the like on behalf of the Ultimate beneficiaries.

Based on the audit procedures performed, nothing has come to our notice that has caused us to believe that the above representations given by the management contain any material mis-statement.



Audited Financials

K. N. Jain & Co.
Chartered Accountants

3. As required by Section 143(3) of the Act, we report that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- c) The balance sheet and the statement of profit and loss dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) On the basis of the written representations received from the directors as on 31 March 2022 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2022 from being appointed as a director in terms of Section 164 (2) of the Act;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B" to this report
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has no pending litigations which would materially impact its financial position.
 - ii. The Company did not have any long term contracts including derivative contracts for which there were any material foreseeable losses
 - iii. There is no amount required to be transferred, to the Investor Education and Protection Fund by the Company.

Date: 25th June, 2022
Place: Kolkata

For K. N. JAIN & Co.
Chartered Accountants
Firm Reg. No- 319119E


CA Samya Sengupta

Partner
Membership No. 059027
UDIN:22059027ALUMBO2786



Audited Financials

WEGROW FINANCIAL SERVICES PRIVATE LIMITED
13, Rishi Bankim Road, Nimta, 24 Parganas North, Kolkata - 700 049, West Bengal, India.
CIN: U67120WB1989PTC047609

Balance Sheet as at 31st March, 2022

Particulars	Note No.	As at March 31, 2022	As at March 31, 2021
		(Amount in ₹)	(Amount in ₹)
A EQUITY AND LIABILITIES			
1 Shareholders' Funds			
(a) Share Capital	2.01	50452000	50452000
(b) Reserve and Surplus	2.02	14642811	11496407
		65094811	61948407
2 Share Application money pending allotment		-	-
3 Non-Current Liabilities			
(a) Long-Term Borrowings	2.03	84845289	15020938
(b) Deferred Tax Liabilities (net)	2.18	-	-
		84845289	15020938
4 Current Liabilities			
(a) Trade Payables	2.04	-	-
(b) Other Current Liabilities	2.05	75975399	9746870
(c) Short-Term Provisions		3525971	2384398
		79501370	12131268
TOTAL		229441470	89100613
B ASSETS			
1 Non-Current Assets			
(a) Fixed Assets			
(i) Tangible Assets	2.06	332502	116620
(ii) Intangible Assets		57928	157239
		390429	273859
(b) Non-Current Investments	2.07	17000000	2000000
(c) Deferred Tax Assets (Net)	2.21	87568	60540
(d) Long-Term Loans and Advances	2.09	48910593	-
(e) Other Non-Current Assets	2.08	2190000	-
		68558588	2334399
2 Current Assets			
(a) Current Investment		-	-
(b) Inventories		-	-
(c) Cash and Cash Equivalents	2.10	13761782	1756340
(d) Short-Term Loans and Advances			
Short Term Micro Credit Portfolio	2.09	143346468	82988116
Other Short Term Loans and Advances	2.11	76650	76320
(e) Other Current Assets	2.12	3697982	1945438
		160882882	86766214
TOTAL		229441470	89100613
Significant Accounting Policies and Notes to Accounts	1&2	-	-

As per our Report of even date
For K.N. JAIN & Co.
Chartered Accountants
Reg. No-319119E
CA Samya Sengupta
Partner
Membership No. 059027
UDIN:22059027ALUMBO2786
Date: 25th June, 2022
Place: Kolkata

For and on behalf of the Board of Directors
Chitta Ranjan Barai
DIN: 09008877
Anuradha Gupta
DIN: 06658142

WeGrow
Financial Services Private Limited

Audited Financials

WEGROW FINANCIAL SERVICES PRIVATE LIMITED
13, Rishi Bankim Road, Nimta, 24 Parganas North, Kolkata - 700 049, West Bengal, India.

Statement of Profit and Loss for the Year Ended 31st March, 2022

	Note No.	As at March 31, 2022	As at March 31, 2021
		(Amount in ₹)	(Amount in ₹)
1 Revenue From Operations (Gross)	2.13	25799598	16083192
Revenue From Operations (Net)		25799598	16083192
2 Other Income	2.14	656976	102392
3 Total Revenue (1+2)		26456575	16185584
4 Expenses			
(a) Finance Charges	2.15	8218352	1842774
(b) Employee Benefits Expense	2.16	5493125	3573109
(c) Provision for Loan Loss	2.05	1286090	70178
(d) Depreciation	2.06	195993	308700
(e) Other Expenses	2.17	6133263	3904222
(f) Bad Debt Written-off		386974	-
5 Total Expenses		21713797	9698983
6 Profit / (Loss) before Exceptional and Extraordinary Items and Tax (3 - 5)		4742778	6486601
7 Exceptional items		-	-
8 Profit / (Loss) before Extraordinary Items and Tax (6±7)		4742778	6486601
9 Extraordinary items		-	-
10 Profit / (Loss) before Tax (8 ± 9)		4742778	6486601
11 Tax Expense:			
(a) Current Tax Expense		1603400	1747917
(b) (Less): MAT credit		-	-
		1603400	1747917
(c) Current Tax Expense relating to prior years		-	1040
(d) Net Current Tax Expense		1603400	1748957
(e) Deferred Tax	2.21	(7026)	(43154)
		1596374	1705803
Profit / (Loss) for the year (10 ± 11)		3146404	4780798
EARNINGS PER EQUITY SHARE	2.20		
Equity shares of par value ₹10/- each			
Basic		0.62	0.95
Diluted		0.62	0.95
Number of shares used in computing earnings per share			
Basic		5045200	5045200
Diluted		5045200	5045200
Significant Accounting Policies and Notes to Accounts	1 & 2	-	-

As per our Report of even date
For K.N. JAIN & Co.
Chartered Accountants
Reg. No-319119E
CA Samya Sengupta
Partner
Membership No. 059027
UDIN:22059027ALUMBO2786
Date: 25th June, 2022
Place: Kolkata

For and on behalf of the Board of Directors
Chitta Ranjan Barai
DIN: 09008877
Anuradha Gupta
DIN: 06658142

WeGrow
Financial Services Private Limited

Audited Financials

WEGROW FINANCIAL SERVICES PRIVATE LIMITED
13, Rishi Bankim Road, Nimta, 24 Parganas North, Kolkata - 700 049, West Bengal, India.
CIN: U67120WB1989PTC047609

(Amount in Rs.)

Particulars	As at March 31, 2022	As at March 31, 2021
	(Amount in ₹)	(Amount in ₹)
A CASH FLOW FROM OPERATING ACTIVITIES:		
Net Profit before Tax	4742778	6486601
Adjustment for Non Cash Expenditure:		
Depreciation on Fixed Assets	195993	308700
Loan Loss Provision	1286090	70178
Accrued Interest on Borrowing	681406	-
Adjustment for Non Cash Income		
Adjustment of earlier Income Tax	-	(752060)
Accrued Interest on Loan	-	-
Accrued Interest on FDR	-	(53726)
Operating Profit before Working Capital Change	6906267	6059693
Adjustment for		
(Increase)/ Decrease in Operating Assets	-	-
(Increase)/ Decrease in Micro Credit Portfolio	(10926894)	(26357804)
Other Advances/ Recoverable	(1752873)	(1209127)
Increase/ (Decrease) in Operating Liability	(1356894)	244247
Cash Flow Before Extraordinary Items	(112378713)	(27322684)
Net Cash Flow From Operating Activities (A)	(105472446)	(21262991)
B CASH FLOW FROM INVESTING ACTIVITIES:		
Purchase of Fixed Assets	(312564)	(109924)
Fixed Deposit	(22190000)	(2000000)
Net Cash Flow From Investing Activities (B)	(22502564)	(2109924)
C CASH FLOW FROM FINANCING ACTIVITIES:		
Increase/ (Decrease) in Secured Term Loan	134980451	24395794
Increase/ (Decrease) in Un-secured Term Loan	-	-
Proceeds from Issue of Share Capital	-	-
Net Cash Flow From Financing Activities (C)	134980451	24395794
Net Increase or Decrease in Cash and Cash Equivalents (A+B+C)	7005442	1022880
Add: Opening Cash and Cash Equivalents	1756340	733460
Closing Cash and Cash Equivalents as per Books	8761782	1756340
As per our Report of even date		
For K.N. JAIN & Co.		For and on behalf of the Board of Directors
Chartered Accountants		
Reg. No-319119E		
CA Samya Sengupta		Chitta Ranjan Barai
Partner		Anuradha Gupta
Membership No. 059027.		DIN: 09008877
UDIN: 22059027ALUMBO2786		DIN: 06658142
Date: 25th June, 2022		
Place: Kolkata		

Corporate Details

WeGrow

Financial Services Private Limited

CIN – U67120WB1989PTC047609

PAN – AADCS5985N

TAN – CALW04589E

GST – 19AADCS5985N1ZF

RBI Registration – B.05.03201

Registered Office	Correspondence Office	Contact Details
13, Rishi Bankim Road, Nimta Kolkata - 700049 India	AE – 601, Sector - I, Salt Lake City Kolkata - 700064 India	Phone: 033 4603 7737 Toll Free: 1800 123 267 267 Email: info@wegrowindia.com Website: www.wegrowindia.com

Statutory Regulator



Statutory Auditor

K. N. Jain & Co.
Chartered Accountants

Industry Association



Self – Regulatory Organizations (SRO)



Insurance Partner



Grading Partner



Credit Information Companies (CICs)

